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E-Resources Working Group Conference Call Minutes for October 9, 2006

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October 9, 2006

Members calling in: Kim Armstrong (University of Illinois at Springfield), Dawn Lynn (Loyola University), Raeann Dossett (Parkland College), Jeff Matlak (Western Illinois University), Wendy Shelburne (University of Illinois at Urbana-Champaign), Laurie Sauer (Knox College), Kathryn Miller (National Louis University)

Staff calling in: Tom Dorst, David Hamilton, Elizabeth Clarage

Members absent: none

Discussions:

1. Guidelines and Policy discussion - Smaller colleges especially benefit from consortial negotiations.

What CARLI has heard from vendors is the increasing difficulty of the procurement process. Is that true for other schools?

It is beneficial for schools to know where to go for licensing concerns and questions and to have them in a central location (i.e. CARLI) that is helpful.

Any time that schools do not have to go through the vendors to do the licensing, it is beneficial.

Would want to make sure resource sharing is still available in these types of contracts.

Do most contracts specify ARIAL or just say electronic delivery method? Usually says secure electronic transmission such as ARIAL.

Should we be allowed to cancel some of our content if we get a big discount package? Yes.

We should negotiate some kind of reasonable cancellation percentage.

Are we going to propose that there has to be some cancellation in a journal package? We should. We should make sure we get something for the consortial effort.

Shared access is very important along with the right to cancel.

CARLI has the ability to influence how vendors will go forward with business in Illinois.

How does it work with vendors who already have a good number of customers in Illinois, does CARLI have as much of a voice? Yes, we still speak to and for a lot of the libraries regardless. CARLI pays up front and to some vendors that is valuable.

A new element that is coming up is the Flip Model. If that is a parameter of the deal, is that something we should push for? The timeline was problematic, needed more time to make the decision. Urbana is Flipping 600 titles based solely upon money.

How important and valuable are the archival rights to what you subscribe to? Very.

Do you think publishers would actually pull access after 5 years of access to the State?

Real need is for package deals with shared access.

Is a low price buy-in at all attractive for smaller schools? Titles are key. Not very likely that

Aggregator databases are a priority and most beneficial at a consortial level.

2. Scope of current brokering program - Is there a standard list of percentage of discount or a scale that CARLI uses? We have licenses with each of the vendors. The discounting is set in the license. Usually a schedule of what the discount looks like that is contained in the license which is set for multiple years.

How is number arrived at? Some are FTE, some are number of schools, some are flat fee, etc.

Are there some principles around which we can draw the brokering program?

Does anyone know what is going on with OCLC and FirstSearch? The Dean at Loyola is on the Board and can possibly find out.

If the discount is pretty minimal, maybe we should concentrate on getting more bang for the big ticket databases.

- Supply discount information for subscribed databases
- Populate the spreadsheet with the terms for November.

3. Pending Offers – attachment

Highlighted pending. Chronicle of Higher Education will be subsidized at some level for the entire membership; final details are still being discussed.

Recommendations?

What do you mean by pending? CARLI has received pricing offer and waiting for direction from ERWG.

- Need a more robust information sheet for pending offers with terms, etc.
- Staff should focus on Wiley, Springer details, Historical Chicago Tribune

4. Operations and Announcements –

New website is up.

• Put the link to "support" back on the Eresources page of the new website until the Vendor Submission Form is put in place

Tasks assigned:

- Distribute minutes to EWG (E Resource Working Group)
- Re-post temporary Vendor submission link on CARLI website

- Populate subscribed databases spreadsheet with cost/discount information for EWG
- Advance negotiations with Wiley, Springer, Proquest for Historical Tribune.
- Create a Product Evaluation Sheet for each
- Committee members review brokered resources list and continue to discuss how to define this aspect of the e-resource program

Next conference call: November 13, 2006 10am to 11:30am 217-265-5200